



4711 永純化學工業

YONG SHUN CHEMICAL CO.,LTD

# 2023 Investor Briefing

13 December 2023

<http://www.yongshunchemical.com>



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# Outline

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- 2. Analysis of consolidated income statement (Q1-Q3 in 2022 and 2023)
- 3. Business Model
- 4. Major Investments in 2023
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- 6. Q&A



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# Company Profile

- **Established:** 1965/07/31
- **Chairman:** Mr. C. F. Tsai
- **General Manager:** Dr. Simon C. Lin
- **Amount of capital:** TWD 610,560,000
- **Employees:** 135 persons (including 46 persons from subsidiary)



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# Main Products

- ▶ Yongchun is a raw material resin synthesis factory. Its main products are Unsaturated Polyester Resin (UP), Polyester Polyol Resin (PU) and Vinyl Ester Resin
- ▶ Being a pioneer of utilizing Filament Winding Method, we manufacture chemical tanks, reaction tanks, and water tanks as well as pipes and fittings using special high-quality, corrosion resistant resin.
- ▶ Excellent corrosion resistance to most acidic and alkaline chemicals, good strength and mechanical properties, superior operability, environmental durability.
- ▶ Artificial leather
- ▶ Polyurethane coating thermoplastic
- ▶ Adhesive polyurethane
- ▶ Ink
- ▶ Polyurethane foam
- ▶ Yachts & fishing boats
- ▶ Heat and acid resistant tank
- ▶ High voltage insulator
- ▶ Corrugated roof panels
- ▶ Cooling tower
- ▶ Artificial marble/quartz stone
- ▶ Casting art
- ▶ Paint and gelcoat
- ▶ Waterproof roof
- ▶ Floor coating



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## Analysis of Consolidated Income Statement (Q1-Q3 in 2022 and 2023)

	112/1/1~9/30		111/1/1~9/30		Unit : In NT\$ thousand	
Operating income	579,586	100%	942,080	100%	(362,494)	-38.48%
Operating cost	(496,412)	-86%	(900,318)	-96%	(403,906)	-44.86%
Operating profit	83,174	14%	41,762	4%	41,412	99.16%
Operating expenses	(62,911)	-11%	(56,955)	-6%	(5,956)	10.46%
Operating net (loss) profit	20,263	3%	(15,193)	-2%	35,456	233.37%
Non-operating income and expenses	3,646	1%	3,939	0%	(293)	-7.44%
Income Tax (Expense) Benefits	(4,663)	-1%	1,886	0%	(6,549)	-347.24%
Net profit for this period	19,246	3%	(9,368)	-1%	28,614	-305.44%
Earnings per share (EPS)	0.31		(0.15)			



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# Dividend Policy

Consolidated earnings per share and dividend policy					
				Unit : In NT\$ dollar	
	2022Y	2021Y	2020Y	2019Y	2018Y
Earnings per share	(0.31)	1.27	0.91	0.55	0.39
Annual dividend (cash dividend)	0.50	1.00	0.80	0.60	0.50



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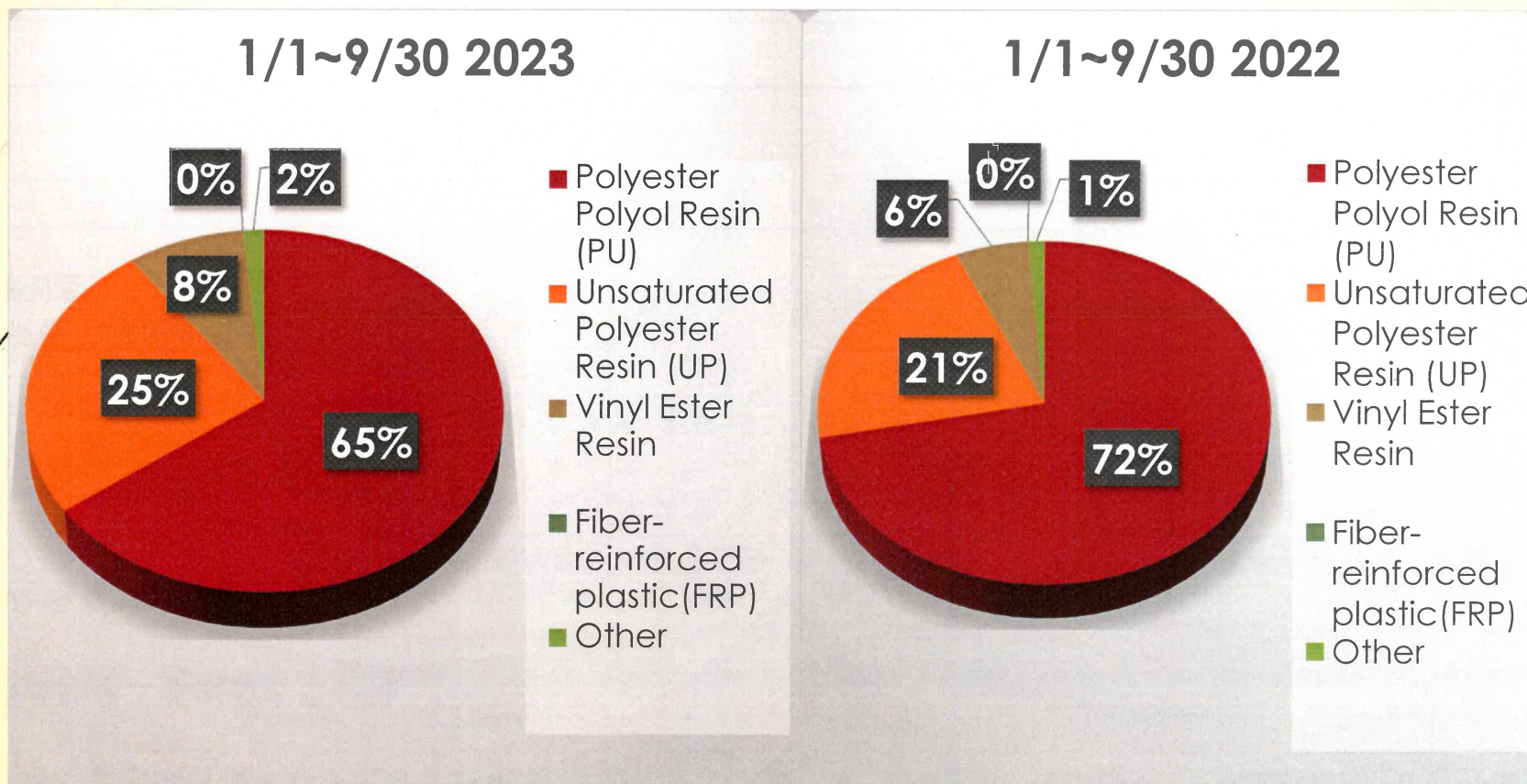
# Business Model & Advantages

- ▶ Customize product.
- ▶ Work with customers to develop new raw materials and product.
- ▶ Explore potential long-tail customers.
- ▶ Collaborate with research institutes to enhance product performance.
- ▶ Being established nearly sixty years, Yong Shun continues to achieve high-quality service.
- ▶ Meeting different application needs and standards, our products have good physical, chemical and mechanical properties, such as strength, toughness, heat resistance, weather resistance, corrosion resistance, flame retardment, etc.
- ▶ Provide environmental friendly and high performance products.
- ▶ Provide green energy production for manufacturing resin and FRP chemical tank.





## Analysis of Sales (Q1-Q3 in 2022 and 2023)





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## Major Investments in 2023

- ▶ The new solar panel facility in Taoyuan factory has completed and activated in October. Solar green electricity has been generated.
  - ▶ Total budget: TWD 19.95 million (tax included)
  - ▶ Capacity: 350.61kWp
  - ▶ Percentage of green energy: Estimated 23% per month
  - ▶ Electricity generated: 60,000 kWh (as of mid-Nov.)
  - ▶ Investment payback period: 11 years (self-use purpose).



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# Sustainability Policy

- ▶ Progress of Carbon Footprint Verification (CFV)
  - ▶ The investigation of CFV Category 1 & 2 has completed in October. The investigation of Category 3~6 is scheduled in H2 of 2024.
- ▶ Vision for sustainable operations
  - ▶ Continue to implement the green energy policy, which includes energy conservation, carbon reduction, waste reduction, while simultaneously reducing costs and protecting the environment in order to pursue corporate growth.



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**Q & A**



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**Always Pure**

**Quality First, Customer Foremost,  
Environmental Awareness, and Sustainability**