

Yong Shun Chemical Co., LTD.

2022 Investor Briefing

Stock Number : 4711

Disclaimer

- **Other than the data within the financial summary, the content of this presentation has not been reviewed by accountants or independent experts.**
- **The content and information of this presentation may contain forward-looking statements based on the company's assumptions regarding the future and various government, economic, market, and other factors beyond the company's control. Therefore, the actual company operation and results in the future may differ from this statement.**
- **This document shall not be regarded as an offer to investment.**

Company Profile

- **Products: Polyester Polyols, Unsaturated Resins, Polyurethane Pellets, Acid-Resistant Coatings, Chemical Tanks.**
- **Founded: 1965**
- **Number of Employees: 135**
- **Capital: 610.56 Million**
- **Consolidated Revenue for 2021: 1.15 Billion**

Main Products

- **Polyester Polyol**
- **Unsaturated Polyester Resin**
- **TPU Resin**

Polyester Polyol (PU)

- **Polyester polyols are widely used throughout the polyurethane (PU) resin market. The typical applications are:**
 - **PU Synthetic Leather**
 - **PU Foam**
 - **PU Adhesive**
 - **Thermoplastic Polyurethane (T.P.U.) Pellets**
 - **PU Prepolymer**

Unsaturated Polyester Resin (UP)

- **Unsaturated Polyester Resin is widely used in injection molded products and laminated industrial products as listed below:**
 - **Artificial Marble**
 - **Injection Molded Imitation Stone Crafts**
 - **Plywood Processing (Imitation Wood Products)**
 - **Buttons**
 - **Shipbuilding Applications**
 - **FRP Chemical Tanks**

TPU Pellets

- **Environmental-friendly materials are used to replace plastic products, which are widely used in the following:**
 - **Shoe Materials**
 - **Textiles**
 - **Adhesives**
 - **Car Materials**

Product Specific Revenue Statement

(In NT\$ thousand)

	2020		2021		1 st Half of 2022	
	Revenue	%	Revenue	%	Revenue	%
PU	366,010	45.18%	626,664	54.56%	349,127	52.12%
UP	128,349	15.84%	155,384	13.53%	78,379	11.70%
TPU	247,401	30.54%	272,341	23.71%	194,971	29.11%
Others	68,298	8.43%	94,244	8.20%	47,336	7.07%
Total	810,058	100.00%	1,148,633	100.00%	669,813	100.00%

Consolidated Revenue, Operating Profit & Net Profit Statement

(In NT\$ thousand)

	2019	2020	2021	1st Half of 2022
Consolidated Revenue	1,046,430	810,058	1,148,633	669,813
Operating Profit	31,805	43,200	90,191	6,220
Net Profit	33,722	55,516	77,381	6,052

Consolidated Income Statement

(In NT\$ thousand)

	1st Half of 2021	2nd Half of 2022	Growth Rate (%)
Revenue	627,042	669,813	6.82%
Operation Costs	507,786	620,901	22.28%
Gross Profit	119,256	48,912	-58.99%
Gross Margin	19.0%	7.3%	-61.60%
Operation Expenses	46,688	42,692	-8.56%
Operating Profit	72,568	6,220	-91.43%
Non-operation Profit	738	1,807	144.85%
Pre-tax Income	73,306	8,027	-89.05%
Profit after Tax	60,006	6,052	-89.91%

Consolidated EPS and Dividend Statement

(In NT\$ dollar)

	2017	2018	2019	2020	2021
EPS	0.97	0.39	0.55	0.91	1.27
Dividends / share	1.2	0.5	0.6	0.8	1

Future Development

- **Water-Based Polyester Polyol**
- **Biodegradable Unsaturated Polyester Resin**
- **TPU Pellets for Medical Use**

Thank you!

Q & A

<http://www.yongshunchemical.com>